



August 27, 2008

Dear Valued Partner:

I speak on behalf of our entire organization when I say thank you for your continued support of Towne Air Freight over the past year. Since October, we've instituted an On-time Service Guarantee, acquired Synergy Cargo Logistics to expand and strengthen services in the southwest U.S. and replaced agent locations with Towne-run facilities. I hope you've had the opportunity to take advantage of our commitment to serving you and all our partners in the forwarding community with more reach and reliability.

So that we may continue to improve services & technology and offset inflationary pressures that we all face, we find it necessary to implement tariff adjustments effective **October 5, 2008**. These adjustments take into consideration a lane-by-lane assessment and recalculation which reflects the market conditions, regional volumes and our geographic service expansion.

On October 5, 2008, we will also implement a new tariff rating structure to better fit your shipping needs. Our new rating structure for Airport-to-Door (ATD) or Door-to-Airport (DTA) reflects several enhancements. Many of our customers have requested that our traditional ATD/DTA tariffs be modified and we are please to accommodate your requests with additional flexible options for rating through shipments. These enhancements include:

- ATD and DTA through rates will now be based on the combination of **your** Airport-to-Airport (ATA) rates and **your** Local Pick-up or Delivery (PU&D) rates.
- Customers accustomed to determining their tariff based on a three digit zip code will now be able to determine their tariff based on five digit zip codes.
- In response to the requests of many of our customers, our traditional ATD/DTA tariffs will be available in two formats:
 - Airport to Five Digit Zip Code
 - Airport to Airport Zone
- To simplify your accounting needs, invoices associated with these shipments will display the rate for each lane of the freight movement separately (ATA and Local PU&D).

Example:

Currently a shipment moving between ORD and Granger, IN is determined off the line of rates showing ORD – 465 (zip). This shipment would be subsequently invoiced as one rate.

The new tariff for the same shipment example will be determined off the line of rates showing ORD – 46530 or ORD – SBN B. The invoice associated with this shipment will be displayed as follows:

ATA - \$XX.xx

Local - \$XX.xx

FSC - \$XX.xx

Total - \$XX.xx

- However, if you prefer to continue receiving rates added together and displayed on the Freight Bill or invoice as one consolidated rate, we will certainly accommodate this request and we only ask that you contact us to set up your account accordingly.

We believe this new tariff structure is more consistent and able to better meet your needs. We would like to start working with you as soon as possible to ensure a smooth migration to this new rating structure.

Your new rates will be available in early September (please check our web site for updates) for download and printing from our web site, www.towneair.com. Please contact your local Account Executive or Terminal Manager if you need additional assistance.

Thanks again for choosing Towne Air Freight as your partner in transportation and allowing us the opportunity to serve you.

Sincerely,

A handwritten signature in black ink, appearing to read "Paul J. Martins". The signature is stylized with a large initial "P" and a long horizontal stroke.

Paul J. Martins
Senior Vice President
Sales and Marketing